

## Corporate Facts

Certeon is the leader in virtualized WAN optimization. Certeon's aCelera Enterprise software is the first WAN optimization and application acceleration virtual appliance to deliver acceleration, scalability, and manageability. aCelera software reduces application response time over the WAN and lowers network bandwidth requirements by up to 95 percent without proprietary hardware appliances. The aCelera suite of software-based solutions includes aCelera Enterprise and aCelera Windows, aCelera Mobile Client for optimized mobile worker laptop, aCelera Sync for efficient business continuity over the WAN and aCelera Cloud for private to public cloud acceleration. aCelera performance scales linearly as more resources are added (i.e., CPU, memory, and disk) and supports up to 50 percent more concurrent accelerated connections than "closed" proprietary hardware appliances. Enterprises and managed service providers can save as much as 60 percent in total cost of ownership when deploying aCelera software to virtualized data centers, cloud environments, or remote offices.

aCelera Enterprise is deployed within a virtual machine (VM) infrastructure as software and can be provisioned to dynamically allocate application acceleration and system resources where they are most needed. aCelera Enterprise can be flexibly deployed on standard hardware and enable more effective access for more users to a greater number of applications over the WAN. Central management of aCelera appliances reduces the complexity in provisioning, monitoring, and controlling application acceleration across the distributed enterprise. aCelera Enterprise promotes system consolidation, faster application deployments, and increased end-user productivity to reduce businesses' total cost of ownership.

aCelera Enterprise  
aCelera Mobile Client  
aCelera Sync  
aCelera Cloud  
aCelera Central Management System (CMS)

[www.certeon.com](http://www.certeon.com)

Founded in 2003, Certeon is backed by top-tier venture capital firms Globespan Capital Partners, Sigma Partners, and RRE Ventures.

Peter Dougherty, President and CEO (co-founder)  
Donato Buccella, CTO and Vice President of Engineering  
Susan Roberts Senior Vice President, Sales and Marketing  
Kevin Murphy, Vice President of Product Management  
Charles Kraus, Senior Director of Business Development

### Business Overview

### Products

### Website

### Funding

### Management

Robert E. Davoli, Managing Director, Sigma Partners  
Ullas Naik, Managing Director, Globespan Capital Partners  
Jack Blaaser, Former CEO, Concord Communications  
Richard A. McGinn, General Partner, RRE Ventures  
Peter Dougherty, President and CEO (co-founder)

Dell  
EMC  
IBM  
Intel  
Microsoft  
Network Appliance  
Oracle  
Siemens  
VMware

## Board of Directors

## Technology Partners

### About Certeon

Certeon is the application performance company. With Certeon, enterprises and cloud providers successfully realize key initiatives including consolidation, virtualization, replication and application SLAs. Certeon's aCelera is the only software-based product that is hypervisor agnostic, hardware agnostic and cost effective. aCelera's ability to provide automated, secure and optimized access to centralized applications at the lowest possible TCO make aCelera a cornerstone of enterprise and cloud provider infrastructures. Founded in 2003, Certeon is a private company, headquartered in Burlington, Massachusetts.



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