



## **Aegis IT Ltd Partners with Certeon to Optimize Data Protection Services**

*-- Aegis IT to resell aCelera Virtual Appliance product line—enabling the enterprise to easily and more effectively centralize and manage data --*

**BURLINGTON, Mass. – September 1, 2009** – [Certeon](#), the leading provider of virtual appliance solutions for WAN optimization and application acceleration, today announces its partnership with Aegis IT Ltd as a reseller of Certeon's *aCelera* Virtual Appliance product family. Certeon and Aegis IT will work together to provide clients with high performance, cost-effective and flexible data protection solutions.

Aegis IT Limited, a technology consultancy specializing in infrastructure and information security management, was established in 2004 and has rapidly become one of the leading providers of data management and data protection solutions in the north of England. Aegis IT offers a range of services and solutions designed to help organizations manage and protect their critical business information.

Aegis IT is a certified VMware partner and many of their clients have already virtualized their enterprise environments. Aegis IT turned to Certeon to provide added value to the virtualization investment that their clients have already made. Certeon's *aCelera* Virtual Appliance family of products enables Aegis IT to provide data lifecycle services which allow their clients to more easily centralize their data and manage it more effectively. Aegis IT's services includes data management for Microsoft SharePoint, file services (CIFS), and virtual desktops.

Aegis IT evaluated Certeon's *aCelera* software in their own test environment and in a number of client proof-of-concepts and then compared those results against hardware-based WAN optimization and application acceleration vendors' solutions. Aegis and their clients found that *aCelera* provided unmatched flexibility and management when compared to other proprietary hardware appliance solutions available on the market today.

"Certeon enhances our technology solution portfolio and our clients' ability to continue to add value to their business functions and drive extended costs out of their technology investments," states David McPherson, Technical Director, Aegis IT Ltd. "Certeon's *aCelera* will enable our clients to centralize their data and data protection without extending networking costs to uncontrollable levels."

Certeon was the first vendor to introduce a truly virtualized WAN optimization and application acceleration solution. Certeon's *aCelera* Virtual Appliance software enables the reduction in remote application response time, increased scalability, and lower IT costs. Certeon's newly introduced *aCelera Sync* software is the industry's first virtual

appliance that also dramatically accelerates disaster recovery for the business continuity market, without requiring costly proprietary hardware appliances.

*aCelera* Virtual Appliance software products are the perfect union of virtualization and application acceleration technology, providing businesses with performance, scalability, and easy management. *aCelera* is system-independent and hypervisor-agnostic. *aCelera* maximizes application acceleration for all traffic with performance enhancements for mission critical applications and business continuity environments, improving network bandwidth optimization and performance by more than 95 percent. When compared to proprietary hardware appliances, *aCelera* software saves IT departments up to 60 percent in capital and operations costs.

“Aegis IT enables its clients to reduce the cost and complexity of managing large amounts of data,” states Peter Dougherty, Co-founder and President, Certeon Inc. “Our *aCelera* virtual appliance software products, together with Aegis IT data protection services, will enable enterprises to optimize their virtualized disaster recovery environments without incurring crushing network or hardware costs.”

### **About Certeon**

Certeon’s *aCelera* software is the first WAN optimization and application acceleration virtual appliance to deliver acceleration, scalability, and manageability when remotely accessing applications throughout a distributed enterprise. *aCelera* software reduces application response time over the WAN by more than 95 percent without proprietary hardware appliances. *aCelera* performance scales linearly as more resources are added (i.e., CPU, memory, and disk) and supports up to 50 percent more concurrent accelerated connections than “closed” proprietary hardware appliances. Enterprises and managed service providers can save as much as 60 percent in total cost of ownership (TCO) when deploying *aCelera* software to virtualized infrastructures. *aCelera* is flexible and easy to deploy, delivering faster, more scalable application acceleration to more users. For more information visit [www.certeon.com](http://www.certeon.com).

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