



Certeon Partners with Torokina Networks to Deliver Scalable Applications Performance

-- Torokina to Resell Certeon aCelera to IBM Rational ClearCase and Microsoft SharePoint Customers --

BURLINGTON, MA – July 13, 2009 – [Certeon](#), the first and only provider of virtual appliance solutions for WAN optimization and application acceleration to be certified by Microsoft, VMware and IBM, announced today that it has added [Torokina Networks](#) to its Partner Program as a reseller of its *aCelera* Virtual Appliance software. Privately held, Torokina Networks is a major systems integrator delivering sophisticated state-of-the-art telecom management solutions to 2G, 3G, NGN and VoIP service providers and network operators worldwide.

Torokina Networks was established in 2005 to bring the disparate management systems that exist in today's network environments together to form a single cohesive platform that allows maximum return on investment. Torokina helps their customers align business with technology to deliver on the overarching initiatives of reduced cost, increased revenue, and competitive advantage. Torokina's customers deploy a variety of application development and collaboration environments, including IBM Rational ClearCase and Microsoft Office SharePoint Server. After evaluating several hardware-based WAN optimization solutions, Torokina selected Certeon's *aCelera* software solution to provide more value to its customers, helping them solve their applications performance issues and improve productivity.

"To broaden our value proposal to our customers beyond the fundamental commodity solution of network, systems, and applications performance management, we evaluated a number of application performance optimizing solutions," said Chris Gibbs, CEO, Torokina Networks. "The Certeon solution proved to provide the most significant value to our customer's large scale and distributed software development teams."

aCelera Virtual Appliance software is the perfect union of virtualization and application acceleration technology, providing businesses with a combination of cost-effective performance, scalability, flexibility, and easy management. *aCelera* is a system-independent and hypervisor-

agnostic, supporting high-performance remote application access in Microsoft Windows Server 2008® Hyper-V™ and VMware® ESX and ESXi environments. *aCeler*a maximizes application acceleration for all traffic with performance enhancements for mission critical applications such as IBM Rational ClearCase and Microsoft SharePoint, reducing application response times over the WAN by more than 95 percent. When compared to proprietary hardware appliances, *aCeler*a software saves IT departments up to 60 percent in capital and operations TCO.

In addition, as an “open” virtual appliance, *aCeler*a leverages the scalability of a virtual systems environment. *aCeler*a performance scales linearly as more resources are added (i.e., CPU, memory, and disk) and supports up to 270 percent more concurrent accelerated connections than “closed” proprietary hardware appliances. *aCeler*a’s unique scalability capabilities eliminate the need for “fork-lift” upgrades of costly hardware proprietary appliances and enable IT managers to manage costs while delivering high performance application access to more remote users.

“Today’s enterprises need to efficiently deploy and manage large-scale, distributed application environments,” states Peter Dougherty, Co-founder and President, Certeon, Inc. “Torokina Networks can deliver more value to these enterprises through an integrated performance solution that supports the applications acceleration, scalability, and cost saving capabilities of Certeon’s *aCeler*a.”

About Certeon

Certeon’s *aCeler*a software is the first and only application acceleration virtual appliance to deliver acceleration, scalability, and manageability when remotely accessing applications throughout a distributed enterprise. *aCeler*a software reduces application response time over the WAN by more than 95 percent without proprietary hardware appliances. *aCeler*a is optimized for mission-critical applications such as: application virtualization and management, software configuration management, enterprise content management, Web-based collaboration, and wide area file services. *aCeler*a is flexible and easy to deploy, delivering faster, more scalable application acceleration to more users. Certeon enables distributed enterprises to dramatically reduce their TCO and gain a faster ROI when compared to proprietary hardware appliances. Founded in 2003, Certeon is a private company, headquartered in Burlington, Mass. For more information, visit www.certeon.com or call 781-425-5200.

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About Torokina Networks

Founded in 2005, Torokina Networks is a privately held company with headquarter in Sydney, Australia and offices in Melbourne, Singapore, Kuala Lumpur and Boston. Torokina is a major Systems Integrator delivering sophisticated state of the art telecom management solutions to 2G, 3G, NGN and VoiP service providers and network operators worldwide. For more information, please visit www.torokina.com.

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