



Intergence Systems Partners with Certeon to Deliver WAN Optimization and Integrated Virtualization Services

-- Intergence Also Selects Certeon aCelera for WAN Acceleration of its Managed IT Infrastructure --

BURLINGTON, Mass. – November 30, 2009 – [Certeon](#), the leading provider of virtual appliance solutions for WAN optimization and application acceleration, today announced that [Intergence Systems](#), an international IT optimization consultancy, has become a Professional Services partner of Certeon. Intergence Systems chose to partner with Certeon to complement and broaden its offering to an expanding client base that needs integrated virtualized solutions. After evaluating Certeon's *aCelera* Virtual Appliance software product, Intergence also selected Certeon to optimize the performance of its applications across the WAN between its corporate and remote offices.

Intergence Systems is a leading independent networks and IT optimization consultancy, headquartered in Cambridge, U.K., and servicing customers in Europe, the Middle East and North America. Intergence specializes in helping organizations extract more value from their IT assets, including networks, data center/server environments and security. It was the particular operational constraints of the maritime sector that first drew Intergence's attention to Certeon. Such clients were looking to maximize the performance of their applications across their expensive satellite bandwidth and a software-based WAN acceleration solution allows them to provide a more affordable solution than installing additional hardware appliances off-shore, an approach that can be difficult to maintain in the event of a hardware failure.

Intergence's testing of *aCelera* software optimizing Microsoft File Sharing applications supported by CIFS, FTP, HTTP and HTTPS protocols resulted in a 93 percent improvement in remote file access. *aCelera* reduced the remote file access response time from 53 seconds to 4 seconds for a 10MB files over a 2 Mbps WAN link. *aCelera*'s

significant performance, along with the desire by Intergence's customers to move to a virtualized server environment, motivated Intergence to partner with Certeon.

Intergence uses a third-party hosting company as its corporate data center. By deploying *aCeler*a WAN acceleration software to the data center, Intergence is experiencing near-LAN level performance to its remote offices while at the same time leveraging significant cost benefits from its hosted services.

"Partnering with Certeon has provided benefits to us in two specific ways," said Barry Viles, EVP Operations, Intergence Systems Ltd. "The first is the significant performance improvements that *aCeler*a software delivered to our managed IT infrastructure and remote offices. Secondly, our partnership will increase the depth of our value proposition and capability to deliver real, immediate benefits to our customers in a virtualized environment."

*aCeler*a Virtual Appliance software empowers both enterprises and hosting providers to improve the performance of application and file delivery over high latency WAN links as well as optimizing network bandwidth. *aCeler*a delivers the performance, scalability and cost-efficiency required to enable distributed virtualized IT environments.

*aCeler*a Virtual Appliance software products are the perfect union of virtualization and application acceleration technology, providing enterprises and hosting providers with performance, scalability, and easy management. *aCeler*a is system-independent and hypervisor-agnostic. *aCeler*a maximizes application acceleration for all traffic with performance enhancements for mission critical applications and business continuity environments, improving network bandwidth optimization and performance by more than 95 percent. When compared to proprietary hardware appliances, *aCeler*a software saves IT departments up to 60 percent in network optimization capital and operations costs.

"*aCeler*a software offers enterprises and service providers a high performance and cost-effective alternative to hardware appliances," said Peter Dougherty, Co-founder and President, Certeon Inc. "Intergence's selection of our *aCeler*a virtual appliance validates

the software approach to WAN optimization and simply makes more sense in a global business environment.”

About Certeon

Certeon's *aCeler*a software is the first WAN optimization and application acceleration virtual appliance to deliver acceleration, scalability, and manageability when remotely accessing applications throughout a distributed enterprise. *aCeler*a software reduces application response time over the WAN by more than 95 percent without proprietary hardware appliances. *aCeler*a performance scales linearly as more resources are added (i.e., CPU, memory, and disk) and supports up to 50 percent more concurrent accelerated connections than “closed” proprietary hardware appliances. Enterprises and managed service providers can save as much as 60 percent in total cost of ownership (TCO) when deploying *aCeler*a software to virtualized infrastructures. *aCeler*a is flexible and easy to deploy, delivering faster, more scalable application acceleration to more users. For more information visit www.certeon.com.

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About Intergence Systems

Intergence Systems is a leading independent IT Optimisation Consultancy, headquartered in Cambridge, UK, and with regional offices in the Middle East (Dubai, UAE) and Americas (Wall Street, New York City). It was founded in 2003 to address the growing requirements of clients demanding high-level impartial expertise in networks and IT.

Fully independent of any equipment vendors, Intergence operates across three distinct lines of business; Network Optimisation, Data Centre Optimisation and Security. These three service pillars are designed with a clear and common purpose - to allow clients to extract more value from their existing assets. Its clients range from small-to-medium enterprises, to major global corporations and national public institutions including, BT, Fujitsu, Lloyds TSB, RBS, Thomson Reuters and Vodafone. For more information visit www.intergence.com

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